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Premium Directory Listings Stand Out, Build Awareness, Generate Leads

2023



Insight Platforms attracts nearly 200,000 visitors annually

Audience Profile: Location

| Filter by date range: | 17 Nov 2021 - 16 Nov 2022 | - | | Country | Total Visits 🔻 | Share |
|-----------------------|---------------------------|-----------------------|-----|----------------|----------------|-------|
| , | | | 1. | United States | 49.5K | 25% |
| Users | Visits | Pageviews | 2. | United Kingdom | 25.9K | 139 |
| | 196,327 | | 3. | India | 15.9K | 89 |
| 159,626 | 190,327 | 326,338 | 4. | Australia | 9.2K | 5% |
| | | | 5. | Germany | 7.9K | 49 |
| | | | 6. | Canada | 7.9K | 49 |
| | 18 M and the | · · · · | 7. | Netherlands | 4.6K | 29 |
| 100 | | | 8. | Indonesia | 4.2K | 29 |
| Band SF AD | | and the set | 9. | Philippines | 3.6K | 25 |
| | 1 Pinton | the month | 10. | France | 3.5K | 25 |
| | | C. C. | 11. | Brazil | 3.4K | 25 |
| | A AB | marsh. | 12. | Spain | 2.5K | 19 |
| 1 | Alth Property | 374 | 13. | Singapore | 2.2K | 19 |
| | | The state | 14. | Russia | 2.1K | 19 |
| | | | 15. | South Africa | 2.1K | 19 |
| | John Margar | A CARA | 16. | Italy | 2K | 19 |
| | B BA | and the second second | 17. | Switzerland | 1.9K | 19 |
| | | | 18. | Malaysia | 1.6K | 19 |
| | | | 19. | Mexico | 1.5K | 19 |
| | C - | | 20. | China | 1.5K | 19 |
| 4 | 19,495 | | | | 1 - 20 / 216 | < > |

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Source: Google Analytics

Audience Profile: Company Type



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research companies, consultancies and media agencies 50%

tech firms, investors and academic 20%

Audience Profile: Job Titles



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The directory lists over **1,200 COMPANIES** offering technology, data or services



There are over

400 Categories spanning MR, UX, CX, analytics & more

All Categories

| AB Testing and Optimisation | Access Panels | Advanced Statistical Techn | |
|------------------------------------|--|-----------------------------|--|
| Advertising Tracking | Advertising/Campaign Effectiveness | Agile Qualitative Research | |
| APIs | Artificial Intelligence | App Analytics | |
| Audience and Market Measurement | | Audience Panel | |
| | Automated Reporting | Automated Survey Researc | |
| Behavioural Analytics | Behavioural Science | Behavioural Tracking | |
| Brainstorming | Brand Research | Brand Tracking | |
| CAPI (Face-to-Face Interview: | s) CATI (Telephone Interviews) | Chat/Messaging Surveys | |
| Cloud-based Analytics | Co-creation | Coding/Data Entry | |
| Computer Vision Analysis | Concept Screening | Concept Testing | |
| Consultancy | Content Testing | Conversational AI | |
| Conversion Rate Optimisati | Mobile Surveys | Neuromarketing | |
| (CRO) | Omnibus Surveys | Online Collaboration | |
| Customer Advisory Board | Online Panel/Sample Exchange | Online Qualitative | |
| Customer Panels | Panel Management Software Passive Metering and | | |
| Data Analytics | Prediction Markets | Behavioural Tracking | |
| Data Visualisation | <u></u> | Predictive Analytics | |
| Diary Studies | Product Feedback Management | Product Testing | |
| DIY Surveys | Project Management | Public / Government | |
| End-to-End Survey Platform | Qualitative Data Analysis | Qualitative Pre-Tasking | |
| Expert Communities | Rapid Surveys | Remote Qualitative Research | |
| Feedback Analytics | Reporting | Research Management | |
| Image Analytics | Screen Recording | Sentiment Analysis | |
| | Shopper Panel | Shopper Research | |
| _ | Social Media Recruitment | Statistics and Data Science | |
| | Survey Gamification | | |
| | Syndicated Reports | Tabulation & Analysis | |
| | Transcription | Tree Testing | |
| | TV Audience Measurement | User and Respondent | |
| | User Feedback | Recruitment | |
| | User Testing | Verbatim Response Coding | |
| | Video Diary Studies | Virtual Reality | |
| | Voice Assistants | Voice of Customer Surveys | |
| | Webcam Interviews | Website Analytics | |

ques Advertising Testing ===□ ===℃

Survey Research

Advertising Testing

Chatbots

Customer Panels

Survey Panel

User Research Management

Video Analytics Virtual Store Environments

Voice Research

Survey Research includes software for designing, managing and analysing surveys; agile 'DIY' research tools for ad or concept testing, end-to-end automated platforms and more.



Automated Si



Agile Quantitative Research Research **UX Research**

Biom

Mobil

P

Video

Visual Analytics

Voice Surveys









Behavioural Science



Behavioural Research

diary studies, passive measurement, eye tracking and more.

Biometrics



Qualitative Research includes online focus groups & forums, ethnographies, insight communities, video research and more.







Behavioural Research includes categories such as customer journey mapping, behavioural economics,



Agile Qualitative **Biometrics** Research

Co-Creation Crowdsourcing









Insight Communities Mobile Ethnography

Online Focus Groups and Forums

Video Research

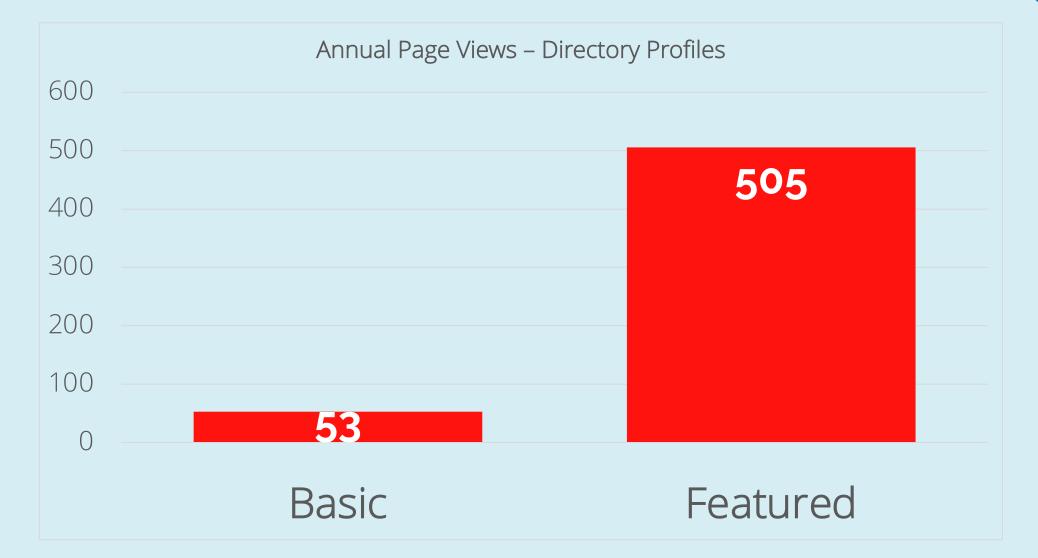


Premium Listings help you to



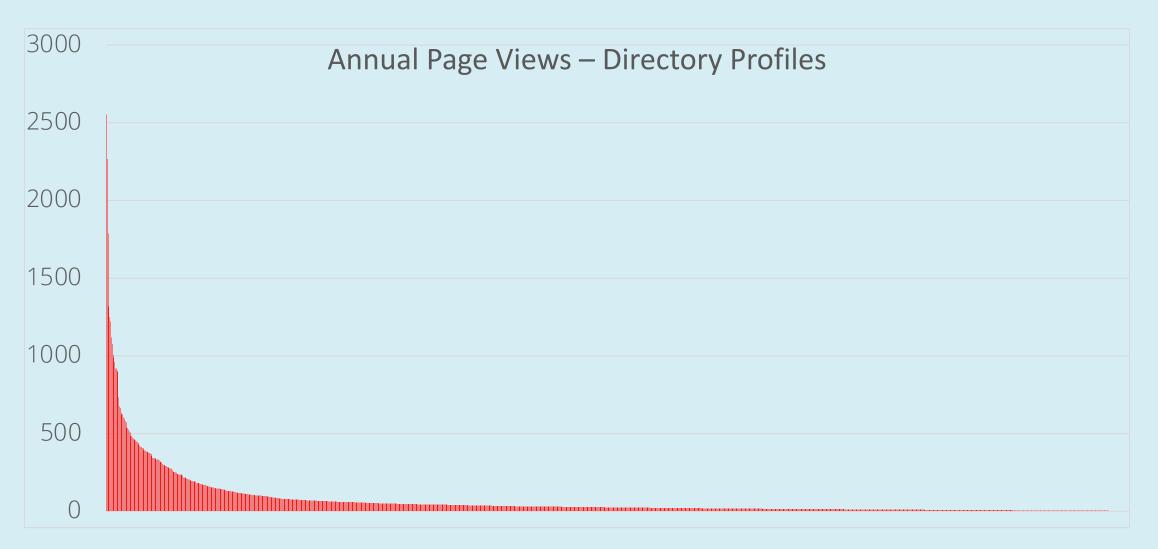
Featured Listings get 10x attention on average





Source: Google Analytics Aug 1 2021- July 31 2022

Most free profiles struggle to get noticed



Source: Google Analytics Aug 1 2021- July 31 2022

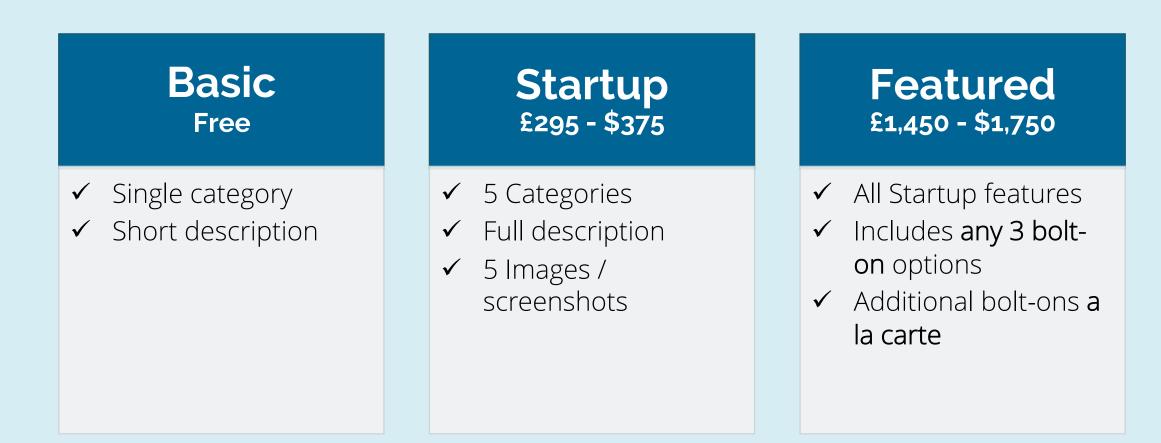
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Directory Listing Packages

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Featured Listing Bolt-On Options



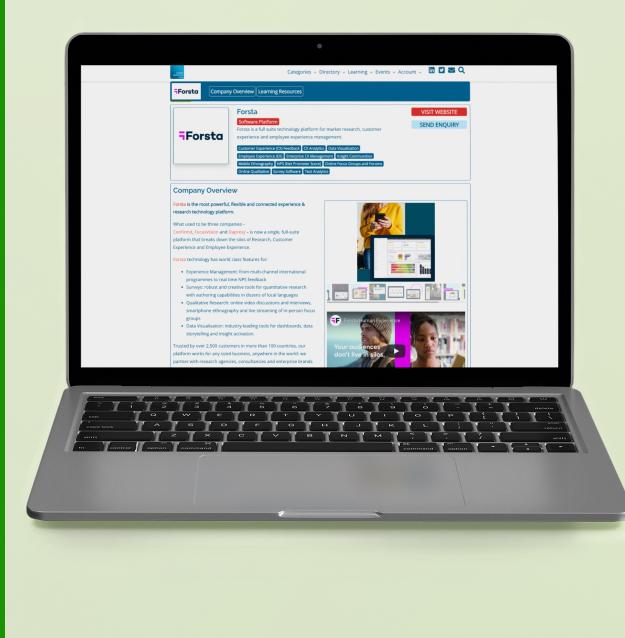


Full Company Profile

INCREASE FINDABILITY | DRIVE CLICK-THROUGHS

Build a full company profile to showcase your offer:

- ✓ 10 categories
- ✓ 10 images
- ✓ Enquiry form
- ✓ Embedded video



£500 | \$650 | €600

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Standout Positions

BUILD & MAINTAIN BRAND AWARENESS

Stand out from the crowd on high traffic pages:

- ✓ Homepage 'featured' carousel
- Leaderboard slots on one or two main topic pages
- ✓ Choose either 1 top row slot or 2 second row slots on different pages

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| appinio zappi sight: | |
|--|---|
| Zappi Zapi is an automated consumer insights platform for testing concepts, products, packaging, communications and advertising | SightX SightX is an automated end-to-end consumer insights platform for efficient |
| | quantilope |
| VIEW ALL | |
| | |
| | |
| | Zappi Zapsi sa natomatel consumer integrits packaging communications and advertising creative. |

Blog Articles

DRIVE AWARENESS & CLICK-THROUGH TRAFFIC

Publish original or existing content:

- ✓ Includes 2 thought leadership or educational articles
- ✓ Fully managed service
- ✓ Articles promoted to email and social audience

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Ebook Campaign

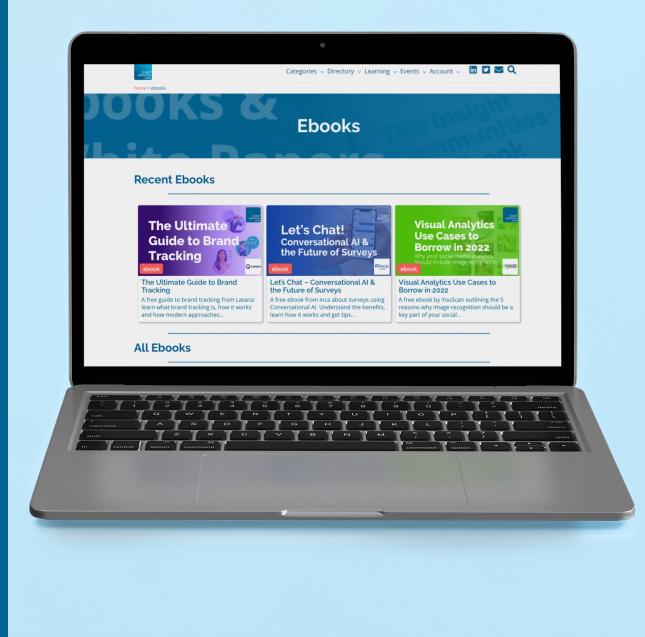
BUILD AWARENESS | GENERATE LEADS

Get your content in front of our audience

- ✓ Thought leadership and educational material
- Email and social media promotions
- ✓ Real-time lead alerts

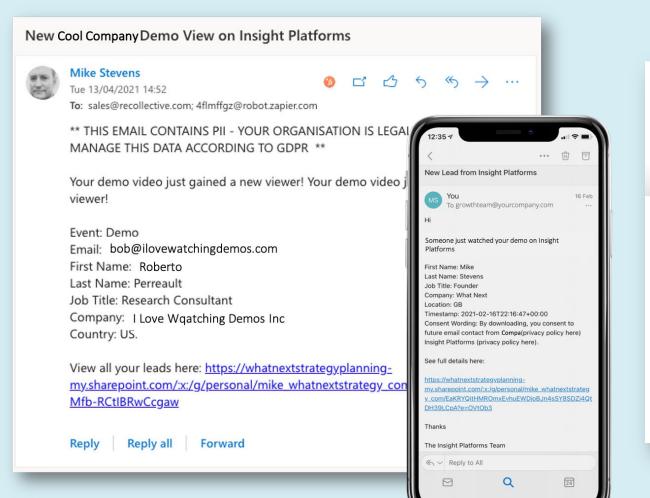
£500 | \$650 | €600

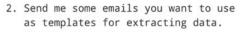
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Real Time Lead Alerts for Ebook Downloads

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- Highlight and {{name}} parts of the emails you'd like to extract.
- 4. Choose where you want me to send you the extracted emails.

nd me emails, I'll send you data.

Insight Platforms Lead Alert Automation

2 backlinks 💭 Add comment

If you receive lead alert emails from Insight Platforms, you can automatically add these to your CRM platform to trigger follow-up sequences or add them to a sales rep's target list.

Requirements

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- 1. Zapier account: https://zapier.com/
- Compatible CRM: Salesforce, HubSpot, Pipedrive, Pipeline Deals or any of the 900+ CRM apps that integrate with Zapier https://zapier.com/apps/categories/sales-crm
- 3. Zapier email parser (free): https://parser.zapier.com/
- 4. 30 mins setup and testing.

Steps

The following steps assume you have already create your Zapier account and connected your

Product Pages

INCREASE FINDABILITY & BUILD AUTHORITY

Add product or service profiles to your company listing:

- ✓ Up to 6 product / service profiles
- ✓ Full description, 5 categories, 5 images
- Link to specific pages on your site

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| appinio zappi sight: | | | |
|--|--|--|--|
| Appinio Appinio | Zappi Zappi is an automated consumer insights | SightX SightX an automated end-to-end | |
| from more than 90 markets and makes the research results directly available in a live dashboard. Over 1,000 companies from | platform for testing concepts, products, packaging, communications and advertising creative. | consumer insights platform for efficient | |
| Appinio Prodege | KANTAR MARKETPLACE Kantar Marketplace | quantilope response:Al | |
| About | VIEW ALL | | |
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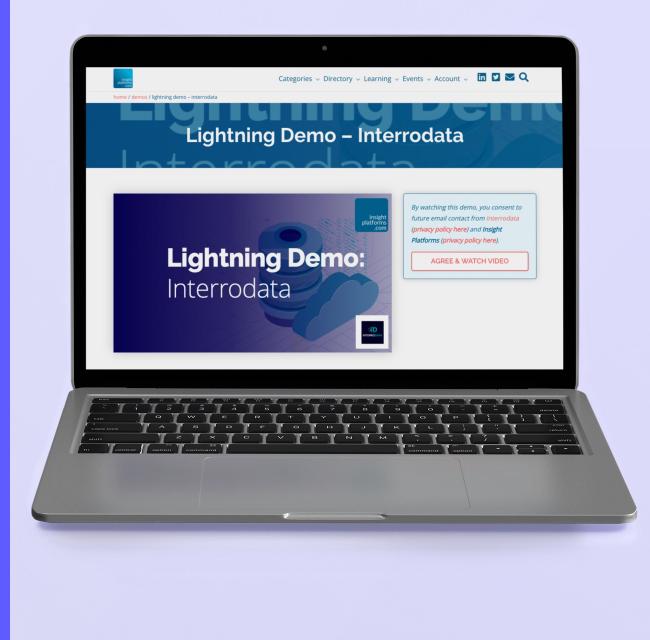
Lightning Demo

EDUCATE BOTTOM-OF-FUNNEL BUYERS

Publish a product demo or company intro video:

- ✓ 10 minutes max
- Linked from company listing, Demos and topic pages
- ✓ Open access or gated with lead capture

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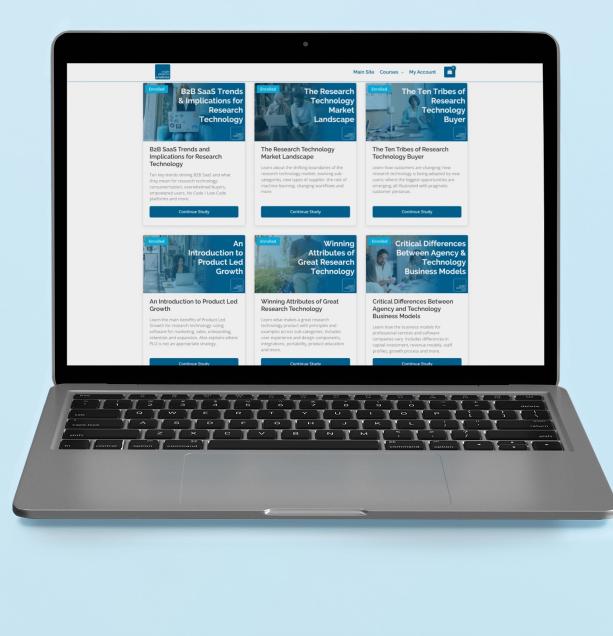
Courses Pack

EDUCATE YOUR TEAM

Build skills in the **Insight Platforms Academy**:

- Enrol in 6 on-demand mini-courses (+/- 90 mins)
- Research Essentials: foundational learning about research methods
- Research Technology: knowledge for product, growth & leadership teams

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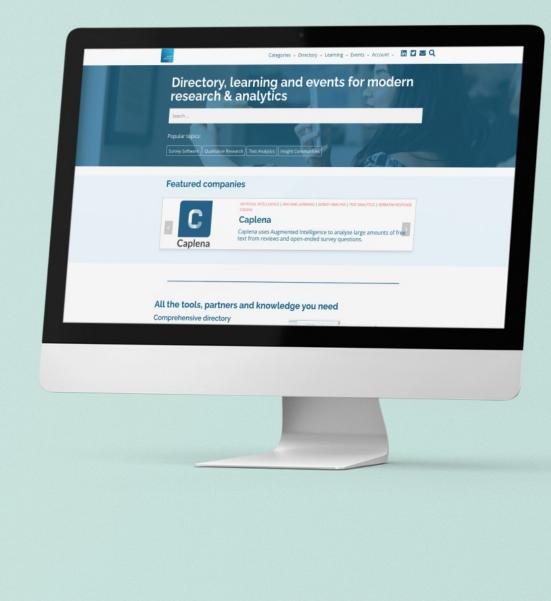
Jobs Pack

GROW YOUR TEAM

Publish ads on our jobs board:

- ✓ 6 standard (£99) or 3 featured (£199) jobs
- ✓ Linked from your company listing, *Jobs* and topic pages
- ✓ Promoted to email subscribers

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Speak to us about Featured Listings and other Insight Platforms opportunities

<u>Book a meeting online</u> email <u>mike@whatnextstrategy.com</u> call +44 (0) 7796 270 215



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